THE STATE OF NEW HAMPSHIRE

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August 21, 2007

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DW 04-048 City of Nashua RSA 38 Proceeding re Pennichuck Water Works Nashua Motion for Leave to Substitute Witnessess

To the Parties:

On August 10, 2007, petitioner City of Nashua (City) filed a motion seeking to substitute Stephen Siegfried and Alyson Willans for two of its previously scheduled witnesses, David Ford and Robert Burton. Respondent Pennichuck Water Works (PWW) interposed an objection on August 13, 2007. The purpose of this letter is to memorialize the Commission's decision with respect to this dispute, which arises at the threshold of the upcoming hearings in this matter.

According to the City, Mr. Ford and Mr. Burton were at the time they submitted pre-filed direct testimony employed by Veolia Water North America (Veolia), the contractor the City intends to use to operate the system it seeks to acquire from PWW. The City reports that messrs. Ford and Burton have left employment with Veolia, Mr. Ford joining the Town of Wolfeforo and Mr. Burton working in another state. The motion recites that Mr. Siegfried and Ms. Willans have taken over for Mr. Ford and Mr. Burton at Veolia with respect to the potential PWW acquisition and that, according to established Commission practice, it is appropriate to substitute witnesses and have Mr. Siegfried and Ms. Willans simply adopt the pre-filed testimony of their predecessors.

PWW objects to this proposal on several grounds. According to PWW, Mr. Siegfried and Ms. Willans were involved on behalf of the City in the due diligence process that was part of the settlement discussions that took place during the recent six-month hiatus in the case. PWW contends that the City did not disclose, prior to such involvement by Mr. Siegfried and Ms. Willans, that the two Veolia employees might offer testimony. According to PWW, although Mr. Siegfried and Ms. Willans are precluded from disclosing confidential information they acquired via the due diligence by virtue of a nondisclosure agreement that covered the settlement discussions, because the two putative new witnesses are "[a]rmed with knowledge of the inner workings" of PWW, they "may now be able to anticipate questions or provide responses to lines of inquiry in a way that appears to be more beneficial to Nashua." PWW Objection at 3.

Further, PWW complains that it would be unfair to allow Mr. Siegfried and Ms. Willans to testify because the Company has not had the same opportunity to subject them to discovery that it had with messrs. Ford and Burton. According to PWW, even providing the Company with such an opportunity at this point would be "patently unfair" because it would present "the Hobson's choice of engaging in such discovery versus focusing on the already monumental task of preparing the rest of the case for trial." *Id.* at 6.

In light of the circumstances described above, the Commission directs the City to produce Mr. Ford and Mr. Burton as scheduled at hearing for the purpose of adopting their prefiled testimony and subjecting themselves to cross examination. Assuming compliance with this directive, the Commission will also allow the City to include Mr. Siegfried and Ms. Willans as part of the panel covering the subjects discussed in the prefiled testimony of messrs. Ford and Burton.

The Commission further directs the City to make Mr. Siegfried and Ms. Willans available for deposition by PWW on or before August 31, 2007. Although, as PWW notes, this adds to the task of preparing to resume the impending hearings in this case, in the opinion of the Commission the situation is not as unfair. The scope of these witnesses' testimony is limited, which likewise circumscribes the need for deposing them.

Finally, the Commission declines to make any ruling at this time with respect to any issues arising out of the participation of Mr. Siegfried and Ms. Willans in the due diligence aspects of the settlement discussions that took place during the stay period. Nothing in the City's motion suggests that these witnesses plan to testify about information received through such participation. PWW's expressed concerns are speculative. If PWW has concerns about specific evidence offered by the two new witnesses, it should make objection at hearing and the Commission will rule in due course.

Sincerely,

Debra A. Howland

Executive Director and Secretary

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INTERESTED PARTIES

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